



Learn, Network...
Succeed

We Bring the Network to You



What is HMMC?

The Healthcare Manufacturers Management Council is an association of senior-level executives from small, medium and large companies that manufacture products for sale across the entire spectrum of healthcare. HMMC is a member-managed organization that brings together executives to enhance knowledge and skills.



How do I become a member?

Eligible HMMC members must have national marketing, sales or general management responsibilities within his/her company, division or subsidiary, be able to contribute meaningfully to the HMMC membership, and conduct themselves for the good of the industry.

What's in it for me?

Learn. Network. Succeed. This is the doctrine of the Healthcare Manufacturers Management Council, the premier organization for high-level sales and marketing executives. In addition to two major education conferences per year, an HMMC membership gives you numerous opportunities to build strong business relationships.

What kinds of educational benefits does HMMC offer?

HMMC is well respected in the industry for its broad-based educational programming offered at spring and fall conferences. Held in varied locations in America, HMMC's conferences provide an extraordinary opportunity for HMMC members to gather, network and learn. In addition to the valuable industry insights, HMMC conferences also serve as ongoing training programs for our members.



Why Belong to HMMC?

You are a senior executive in a medical equipment, device or pharmaceutical manufacturer with national or international responsibility in sales, marketing or general management.

You want to belong to a network of over 100 strong in the medical industry to learn and grow your business.

You want to learn from distinguished speakers and an industry peer group, and you have a strong desire to improve professional skills.

You can't afford not to because your peers and competitors are members.

HMMC is the Membership for You

Members learn from distinguished speakers and each other about the latest marketplace trends on a broad range of business topics such as:

Marketing Strategies

Product Distribution Channels

Healthcare Supply Chain

International Distribution

Sales Presentation Techniques

Political Climate

Manufacturers' Reps

GPO's

IDN's

Healthcare Providers

Product Research & Development

Branded and Private Label Strategies

Human Resources/Recruiting

Job Search Benefits

Sales Information Systems

Member Benefits Include

Access to the leading industry network of business professionals.

Access to two educational and networking conferences annually.

Access to members-only web site (www.hmmc.com) with every member's contact information for you to network.

Access to med-surg distribution, GPO, IDN, government and many other industry leaders.

Apply for Membership Today

Simply access www.hmmc.com. The membership application is online and will be reviewed by the membership committee within 7 to 10 days.

We Bring the Network to You



Member Organizations

3Gen®

3M

Ansell

Aspen
Surgical

BD

BIRCHWOOD
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CSZ
Cincinnati Sub-Zero

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DALE
Patient Care Incorporated

DDS
DISTRIBUTOR DATA SOLUTIONS

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DETECTO
A Division of Covidien Sales Manufacturing Co.

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Your patients. Our commitment.

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